



















CONNECT & ACHIEVE WITH AURP



MEMBER & SPONSOR OPPORTUNITIES



Building Communities of Innovation™

WE'RE IN GOOD COMPANY

Creating a successful Community of Innovation is finding the network to support it. The world's leading IHEs, place-based communities and the programming to activate these communities comprise the AURP network.



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REACH DECISION MAKERS — GROW YOUR BUSINESS

The Association of University Research Parks (AURP) is an international professional association of research parks and innovation districts. AURP exists to foster innovation, commercialization and economic growth through university, industry and government partnerships.

WHAT IS AURP?

The original Community of Innovation (COI), AURP continues as the convening force for university and placedbased research/science/tech park leadership. Uniting academia, research, and economic development executives, AURP is the unique forum for knowledge exchange in all matters of public-private partnerships advancing innovation and global prosperity.

Since 1986, AURP's reach has expanded to include innovation districts, incubators, accelerators, medical research centers/campuses, federal labs, and community colleges convening inspired professionals with key industry leaders to share best practices, as well as experience latest advanced technologies required to cost-effectively develop and manufacture quality products.

((CD)) ----SIGNACE . \odot H B

Our represented COI are placebased environments that generate, attract and retain science and technology companies and talent in alignment with sponsoring research institutions such as universities as well as public, private and federal research laboratories.



Parks/Districts are key economic drivers in most U.S. states and North America.



F500/F100 companies partner with Parks/Districts to create corporate innovation centers.



Innovation activities result in measurable economic development successes through the incubation of emerging technology companies in research parks.*



These communities are integrated into regional innovation efforts and signature developments for creating dynamic live-work-play environments that attract highskilled, technology professionals to a region.*



The focus on innovation is enabling these communities of innovation to demonstrate continued strong growth.

WHOM DOES AURP SERVE?

More than 1,000 Communities of Innovation are in varying stages of development worldwide, and a variety of university, governmental, not-for-profit and private organizations interested in the development and operation of research-related technology projects and programs comprise the major portion of AURP's membership.

AURP MEMBERSHIP

Connecting amazing people, sharing bold ideas in order to transform communities.

WHY AURP? AURP strengthens connections among leaders in place-based innovation ecosystems, facilitating executives and their communities achieve exceptional performance through growing small business startups, corporate associations and innovation discoveries, job creation with above-average pay, and regional prosperity.

Gain access to premier events, professional development, and resources to sharpen your skills. By expanding relationships and shared discoveries of our members we are the BUILDING COMMUNITIES OF INNOVATION.

Members are categorized into two distinct areas: Institutional and Corporate/Affiliate.

INSTITUTIONAL MEMBERS:

Institutions of higher education and their wholly owned subsidiaries
Research, science or parks
Innovation districts
National/Federal laboratories
Academic medical centers and campuses
Medical schools
Community colleges
Historically Black Colleges and Universities
Minority Serving Institutions

REGULAR MEMBER INTRODUCTORY ANNUAL FEE: \$1,050 USD

SUSTAINING MEMBER ADVANCED / PREMIER ANNUAL FEE: \$2,200 USD

CORPORATE MEMBERS: Professionals instrumental in facilitating the design, planning, development, operations and strategy of university-related research, and science parks, communities of innovation, technology incubators, innovation districts or technology programs. **\$5,000 USD**

Professionals and service provides instrumental in supporting Institutional (place-based) communities. • Service Providers such as: Accounting, Consulting, Architectural, Planning and Design Firms • Economic Development Agencies • Federal Government Officials • Real Estate Developers and Brokers • Law Firms (IP, Real Estate, Transaction) • Angel and Venture Capital Firms

AFFILIATE MEMBERS: Our Affiliate Members include our Individual practitioners or consultants, plus retired institutional members with consulting services, such as those provided by our Corporate Members, but managed by individual professionals. **\$2,200 USD**

Individual consultants plus small group practitioners, (with up to 3-employees/representatives) • Practitioners whose endeavor is to stay connected, engaged and keep their name in the game within our community of innovation • Retired institutional members with consulting services

AURP BENEFITS

SUSTAINING INSTITUTIONAL:

Institutional leaders wanting heightened recognition and benefits, may consider adding to their Regular Member benefits:

- Institution featured on AURP website
- Logo displayed at all AURP conferences in programs and signage
- One invitation to the AURP Board of Directors' Dinner
- Priority consideration to serve as speaker or moderator at AURP conferences
- Priority consideration for features in the Park Post and website

INSTITUTIONAL MEMBER:

Access to a global network of the brightest minds in the research park field to forge long-term relationships that define AURP's membership through connections: Member E-List, Circles (create your own member discussion groups) and Digital Library

Personalized Assistance — Have questions about research parks and innovation districts? As a member, you may pose a question to AURP's extensive network of professionals. Our strong AURP network can help you get the answers! Reach practitioners with questions and share best practices, 24/7.

Communications — Important updates in innovation with new developments, new funding opportunities, RFPs/RFQs, job postings, CEO Blog, bi-weekly Park Post e-news.

Premier Professional Development & education opportunities:

- Spring Training, Bio Health Caucus, Annual International Conference, Innovation U—Virtual Seminar Series, Insights into Research Parks series, Communities of Innovation 101 and more
- Awards: Recognition for your Institution/Innovation District, Community Leader, or Company at the Annual Awards of Excellence in Innovation presented each year at the AURP International Conference.

CORPORATE AND **AFFILIATE MEMBERSHIP** are

open to our service providers — the corporate and small practitioners that want a seat at the table to support our Institutional members and advance their network.

These advanced Corporate and Affiliate member categories receive:

- Network Access to our Institutional network! Building deep relationships through connections including: access to the online member database, member listserv, Circles (create your own member discussion groups) resource center, plus Van Scoyoc weekly updates from The Hill, and more.
- Personalized introductions Let AURP open the door for you
 AURP staff can provide the introductions with our Institutional members.
- Serve on the AURP Board of Directors, through the AURP member election process.
- Communications Important community updates on your new developments and business development opportunities, new funding opportunities, RFPs/RFQs, job postings, CEO Blog, Bi-weekly Park Post e-news.
- Premier Professional Development & education opportunities including access to attend and participate at our Spring Training, Annual Conference, Virtual Seminars, Insights into Research Parks series, Communities of Innovation 101 series (on-demand, Women of AURP NEW!, Caucus programming including (BIO Health, Air & Space, and Clean Technology and Building Resiliency, plus more. Or the many panelist opportunities when AURP speaks throughout our innovation ecosystem.
- Committee participation such as Bio Health, Clean Technology & Building Resiliency or Air & Space Caucuses. Regional Partnership Development Program (HBCU/MSI scholarships), and more.
- One invitation to the AURP Board of Directors' Dinner
- Priority consideration to serve as speaker or moderator at AURP conferences

Marketing Opportunities

- **Communications** share your updates with our community plus learn about new building and programs, business development opportunities, new funding strategies, RFPs/RFQs, job postings, AURP Blog, Bi-weekly Park Post e-news & more.
- Organization featured on AURP website
- Logo displayed at all AURP conferences in programs and signage; plus We're in Good Company
- Priority consideration for features in the Park Post and AURP News
- Awards of course you're working with an AURP Institutional Member! Submit this
 project for recognition for their Institution/Innovation District, Community Leader,
 or Tenant Company with the Annual Awards of Excellence presented each year at
 the AURP Conference.

SPONSOR BENEFITS

Discover the many ways you can add to your AURP experience exploring the various sponsorship opportunities through out the year.

ANNUAL SPONSOR YEAR-ROUND RECOGNITION	DIAMOND	PLATINUM	COLD	SILVER
SUSTAINING MEMBERSHIP	x	x	x	x
Park Post & Website Feature Articles	x	x	x	x
Individual Banner Recognition & Logo on Website, Signage and Program	x	x	x	x
Webinar or Podcast Host	x	x	x	x
Seats at Board Dinner	5	4	3	2
Comp Event Registrations (Spring Training and International Conference)	4	3	2	2
Ad Space in Digital Program & Screen Recognition	Full	Full	Half	Qtr
Park Post Banner Ad	x	x	x	x
Awards of Excellence Sponsor	x	x		
Reception Sponsor		x		
Table Top Display— 2025 International Conference	x	x	x	x
Priority to Serve as Keynote Speaker, Moderator or Speaker at 2025 International Conference**	x	x	x	x

Diamond	\$50,000/year
Platinum	\$25,000/year
Gold	\$15,000/year
Silver	\$10,000/year



CONFERENCE SPONSOR HELD EACH FALL	TRAILBLAZ	INVENTORS	CONVENER	CATALYSTS	PIONEERS
Park Post & Website Feature Articles	x	x	x	x	x
Table Top Display at Conference	x	x	x	x	x
Program, Signage & Website Recognition		x	x	x	x
Ad Space in Digital Program	Full	Full	Half	Qtr	Qtr
Seats at AURP Board Dinner	4	3	2	2	1
Comp Event Registrations	4	3	2	2	1
Park Post Banner Ad	x	x	x	x	
Webinar or Podcast Host	x	x	x		
Priority to Serve as Keynote Speaker, Moderator or Speaker at Conference**	x	x	x		
Reception Sponsor					
Awards of Excellence Sponsor					
Luncheon Sponsor			x		
AudioVisual and/or Mobile App Sponsor				x	
Continental Breakfast or Break Sponsor					x
Transportation Sponsor					x

ERS

Trailblazer	\$15,000/year
Inventors	\$10,000/year
Conveners	\$7,500/year
Catalysts	\$5,000/year
Pioneers	\$2,500/year

*Additional fees apply for Conference pre-/post-sessions.

**Annual sponsors and event sponsors are required to submit all presentation proposals by posted deadlines for approval and consideration of the Planning Committees. Although acceptance isn't guaranteeed, first considerations will apply for all sponsoring organizations.

Note: All payments accepted in U.S. dollars only.



Hosted by UNIV RESEARCH & TECHNOLOGY PARK

AN EVENT-BASED SPONSOR OPPORTUNITY

The Harry Reid Research and Technology Park at the University of Nevada, Las Vegas offers a fresh perspective on growth, collaboration, and innovative solutions, showcasing how this thriving community has expanded its reach to become a leading public research university. The park's economic success is fueled by its mission to diversify and strengthen the economy and workforce of southern Nevada. Explore the current and future partnerships that are helping students and the broader community unlock the dynamic potential of their future.



THE COLLABORATION CENTER

Wednesday, November 12 – 9:00 am – 4:00 pmOPEN HOURS Thursday, November 13 – 9:00 am – 4:00 pmOPEN HOURS

SPONSOR DISPLAY TABLES

Connect with attendees throughout the conference while sharing your organization's expertise and services. Display tables are situated throughout the Sharing Zone which hosts registration and breaks. Tables are limited. Sign up for yours today!

2024 PROGRAM STATS

CONNECT WITH DECISION MAKERS



WHAT TO EXPECT





ENGAGE: Speakers at the leading-edge of university research park development and scientific exploration



EXPAND: Grow your knowledge through stimulating panel discussions and workshops addressing your most critical issues, plus tours that inspire innovation and forward-thinking

EXPERIENCE:



Connect with veteran colleagues and partners that have the experience of mature parks and district that have stood the challenges of yesterday and the opportunities for today.

2024 Participating Research Institutions & Organizations

Accompany

Activation Capital Advanced Regenerative Manufacturing Institute AeroPark Innovation District Affiliated Engineers, Inc. Aggie Square — University of California, Davis Ancora Partners LLC Arizona State University Arkansas Research Alliance Arkansas State University Arrowhead Center at New Mexico State University AUTM Axiom Space Ayers Saint Gross Bakar Labs **Ballard Spahr LLP Baylor University Beach Crew BICASA North America BIOArkansas BioForward Wisconsin** Biomedical Research and Innovation Park, Monroe, Louisiana **BioVentures** Blue Rise Ventures Brandywine Realty Trust Brasfield & Gorrie, LLC Brazos Innovation Partners bwtech@UMBC Research and Technology Park Cambridge Innovation Center CannonDesign Case Western Reserve University



Centennial Campus at NC State University Center for Economic Development - Cleveland State University Charles River **CIC** Captains of Innovation City of Hamilton City of Hoover, Alabama City of Las Vegas Clark & Enersen Cleantech Commons, Trent University Coldstream Research Campus Collaborative Real Estate Corporate Real Estate, Walmart **Cummings Research Park** Dan Duncan Consulting LLC DPR Construction Dreamscape Learn Durham Chamber of Commerce EcoMap Technologies Edgemoor Infrastructure & Real Estate **Elevate Southwest** Fayetteville Public Library Florida State University FortySix Venture Capital LLC Franklin Advisory Fraunhofer USA Frederick County Office of **Economic Development** Gateway Research Park Genetic Engineering and Biotechnology News Gensler George Mason University George W. Bush Institute / SMU Georgia Institute of Technology Greater Baltimore Committee Hanburv Harvard Allston Land Company Heartland Forward **Highway Ventures** HOK **HR&A** Advisors HudsonAlpha Institute for Biotechnology

Hunden Partners Illinois Wesleyan University IMEG Corp. Indiana Economic Development Corporation Indiana University Innovation Saskatchewan International Space Station National Lab (CASIS) Iowa State University **Research Park** IPTalons, Inc. ISG JEDCO JLL **JMell Communications** K-State Olathe Innovation Campus KPMG **KU Innovation Park** Lewis-Burke Associates LLC Lincoln Property Company Lord Aeck Sargent Louisiana Tech University LSU Innovation Park Maryland Department of Commerce Maryland Technology Development Corp McAllister & Ouinn MCB Science + Health McCownGordon Construction McMaster Innovation Park Michigan State University **Research Foundation** Montgomery College (PIC MC) Movement Rx National Business Incubation Association (InBIA) National Institutes of Health National Jewish Health National Science Foundation NDSU Research & Technology Park Nebraska Innovation Campus **Development Corporation** New Orleans BioInnovation Center

North Carolina A&T State University Northwest Arkansas Council Northwest Arkansas Community College Nuveen Ohio Discovery Corridor **Oklahoma City Innovation** District Olsson Oregon State University - Cascades Pacific Partners Page Southerland Page Perkins&Will **PGAV** Architects Phil Myrick LLC Pittsburg State University Pivot Park Polaris Quantum Biotech Port San Antonio Portal Innovations Princeton University **Purdue Research Foundation** Redbrick LMD Research Park at South Dakota State University **Richard King Mellon Foundation** Roseman University of Health Sciences **Rowen Foundation** SAE Government Technologies Saint-Gobain — Commercial Solutions Saint-Hyacinthe Technopole San Diego State University Sandia Science & Technology Park SAS Institute Savills Science and Technology Campus Corporation SKS Partners, Berkelev Space Center Smith Hurst, PLC SmithGroup South Dakota Mines

Southern Research Stanford University Sterling Bay Stiletto: Make a Point Stony Brook University Strang, Inc. Student-Made Store Swinerton Tech Parks Arizona Texas Foundation for Innovative Communities Texas State University **Texas Tech Health Sciences** Center The Beach at University of New Orleans The Innovation Foundation at Oklahoma State University The Ohio State University The Park at Auburn University The Research Triangle Park The University Financing Foundation The University of Oklahoma The University of Texas at San Antonio The University of Texas Permian Basin The University of Western Ontario Research & **Development Park** The Weathersby Group, Inc. The Whiting-Turner Contracting Company Thel Consulting Thornton Tomasetti Translational Research Institute TreMonti Consulting, LLC TurboSBIR — powered by OmniSync U3 Advisors UAS Cluster Initiative UC San Diego — Office of Research & Innovation

University Industry Innovation Network University of Arizona

University of Arkansas

University of Arkansas Technology Development Foundation

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University of California, Los Angeles

University of Cincinnati University of Delaware University of Illinois Research Park

University of Kentucky University of Louisville University of Maryland BioPark University of Nebraska Medical Center University of New Hampshire University of Saskatchewan University of South Alabama Technology & Research Park University of South Dakota **Discovery District** University of South Florida **Research Park** University of Wyoming University Research Park, University of Wisconsin -Madison **UNLV Harry Reid Research** & Technology Park Uptown Consortium, Inc. Utah Tech University Van Scoyoc Associates, Inc. VanTrust Real Estate Virginia Bio+Tech Park Virginia Tech Corporate **Research** Center Waymaker Group WEXFORD Science + Technology

Wichita State University

ZGF Architects

WHAT THEY'RE SAYING...



"Since first attending AURP events and networking with members, I have found a wealth of knowledge! A friend has renamed R&D to 'rip off and duplicate' – and that's what we do! Its sharing of ideas and being able to brainstorm together. Everyone is having similar struggles, even coming from Centennial Campus, we've had tremendous success, but

we can still learn and evolve from the conferences and sessions held."

KEISHA DEMPS, Director of Partnerships, Partnership Office, Centennial Campus at NC State University.



"I am thankful to be able to participate in AURP and believe in your mission! You guys do such a great job at creating resources for research parks and partners! I am always in awe when I attend the AURP events, so many amazing people come together to share resources and stories."

RYAN OINES, Chief Operating Officer, USD Discovery District



"AURP provides valuable resources including research studies to assist with benchmarking, professionals from other parks willing to share their experiences, and continuing education events to keep participants on the leading edge of research park operations and development. One program in particular, Creating Communities of Innovation 101, provides many tips

and tools to help executives create lasting impact in their communities."

GEORGE WARD, Executive Director, Coldstream Research Campus and UK Real Estate Services, University of Kentucky



"The breadth of experience and knowledge of the AURP membership and the networking value the organization provides is a must for any University Park whether in concept phase or even having been in operation for many years."

HARRY BRISLIN, IV, MBA, Director, USA Properties & USA Technology & Research Park, University of Southern Alabama



"As a new member to AURP I wasn't 100% sure what to expect, from the outside looking in the organization seemed to be a fantastic collection of members but you never know until you join. Well, after my first AURP International Conference, I can say for sure that AURP has exceeded all my expectations. Often in professional organizations and conferences there is

an air of competitiveness and a reluctance to share, I had quite the opposite experience at AURP. Everybody was there to help each other and share information and experiences. There was a true high tide raises all boats vibe, people were open to ask and answer all types of questions. This will be just the beginning of my AURP journey and I so look forward to many more events in the future."

JASON MAGID, Director, Healthcare Relationship Management, Nuveen Real Estate



"AURP leadership and members have been integral to the development of the UM BioPark project; from sharing best practices, development models, tenant experiences, and more, the rich depth of expertise in AURP is invaluable."

JANE SHAAB, SVP, University of Maryland Research Park Corporation, Associate Vice President for Economic Development, University of Maryland, Baltimore



"When I stepped into my position, my predecessor shared that the most important thing I could do for the longevity of the Park and programs, is go to Spring Training and go the Annual Conference – as all of our best ideas have come from AURP. We have benefitted from having a community of practice. Across the federal lab space, there are not a lot of peer communities

doing this [science and technology park space], so being able to look across the country and the world to see what is working and what people are doing that is new and exciting has helped us differentiate ourselves within the federal complex. We would not have held the community together and would not have had the same cohesion without AURP."

DAVID KISTIN, Manager, Technology and Economic Development, Sandia Science & Technology Park, Sandia National Laboratories





FROM START TO FINISH, 2025 IS GOING TO BE GRAND

AURP's 2025 calendar is packed with knowledge-rich content and abundant opportunities to engage in your community of innovation. Mark your calendar and make your plans for another incredible year to unlock your potential, launching your impact and achievement.



COMMUNITY PULSE - MAR 13 | APR 18

This online forum connects our AURP colleagues and peers offering members a platform to share their unique Community of Innovation through discussion and Q&A. 2:30–3:00 PM EST | AURP Members Only

IA: APR 29-30 | AL: SEP 22-23

AURP's I2RP is designed for those interested in examining and comprehending the fundamentals of distinctive parks to absorb knowledge on their unique stories of development, current challenges, and strategies for growth. For as we say, "If you have seen one Research Park, you have only seen one Research Park".



AURP BIO JUN 15-16 HEALTH CUCUS AURP returns with

the State Bio Association Roundtable. plus discussion on legal issues for bio startups, the role of the bio press, federal bio funding updates, and more. Come in clutch uniting with global bio health peers for focused exploration in life sciences. Held in conjunction with BIO International



AURP 2025 NOV 11-14

INTERNATIONAL CONFERENCE This desert region is electric with emerging enterprises and bold ideas to scale state of the art facilities to diversify and expand the Southern Nevada and beyond. As our 2025 Annual Conference host, UNLV | Harry Reid Research and Technology Park shares this novel story of revitalization and new avenues for this economic engine. international.aurp.net

Hosted by UNIV RESEARCH &



NOV 14

Watch for more information on the upcoming Clean Tech Caucus during the 2025 International Conference in Las Vegas!



2026 | Tempe, AZ The ultimate

masterclass convening industry experts. Plan

to tackle critical topics and burning auestions through interactive discussion. Learn from executive/ C-Suite leaders and peers as you take part in the ultimate knowledge exchange. springtraining.aurp.net



terrestrial and aerial.

Communities of Innovation 101 **On-Demand**, Digital Series Over 10 education

in autonomous vehicles and robotics, both

modules plus additional case studies to advance your knowledge.



Chaired by leaders from Cummings Research Park, CASIS, and UMD UAS Test Site - AURP is launching communities of innovation.



Member-nominated scholarships are available for HBCUs and MSIs to build all-encompassing opportunities for all communities of innovation.



FOSTERING INNOVATION, COMMERCIALIZATION AND ECONOMIC GROWTH IN A GLOBAL ECONOMY THROUGH UNIVERSITY, INDUSTRY AND GOVERNMENT PARTNERSHIPS.

Association of University Research Parks: 9070 South Rita Road, Suite 3500, Tucson, AZ 85747 | (520) 529-2521 AURP HQ2 | Washington DC Area: 7761 Diamondback Drive, College Park, MD 20742 www.aurp.net. Follow AURP f X in 10000 3

Sponsor opportunities: For more information, contact Vickie Palmer at vickiepalmer@aurp.net or 520.529.2524.